OVERVIEW OF CONTRACTUAL RELATIONSHIPS PROPOSED BY CCCs.					
Type of contract	Duration	% of service outsour- ced	Context	Main procedures	Basis for invoicing
Catering manage- ment	Long term, based on contracts	89%	Method of management based on a strategic operating choice by the client	The CCC manufactures and distributes the meals on premises provided by its client. The CCC obtains its foodstuffs from its suppliers. The CCC provides the service using its staff and/or staff made available (or seconded) by its client	Fixed price contract or Cost plus contract
Catering service concession (8)	Long term		Long-term mana- gement freeing the client from any investment cost linked to the cons- truction or renova- tion of the catering equipment	The CCC finances and undertakes the work to construct the catering or meal production unit. The CCC manages the entire "catering" service on a day-to-day basis and takes payments from the customers.	Remuneration of the CCC linked to service operating profits
Meal delivery	Tempo- rary or long term	8%	Works being undertaken make the client's kitchens temporarily unu- sable or deliberate operating choice	The CCC produces meals at one of its kitchens then delivers them to its client - no premises-based activities	Unit price of meal
Supply of foods- tuffs	Depending on the context: Temporary Or Long term	3%	Deliberate operating choice or Initial phase of a more extensive outsourcing process	The CCC supplies raw materials to its client but is not involved in the meal production process. The client is freed from the administrative constraints linked to food purchasing and benefits from the purchasing power of the CCC.	Cost of foodstuffs supplied + fixed price remuneration or Unit price of meal
Technical assis- tance	Transitional	For the record		The CCC provides its client with a technical adviser who is responsible for  organising the "catering" service,  technical and management know-how transfer to the client's catering staff.	Fixed price agreed between the parties